President’s Message
by Diana Rich

Riddle me this … how many months have 28 days?

Did you know February is National Earthquake Awareness month?

[https://www.ready.gov/calendar]

It seems we’ve been too caught up in floods and mudslides to even think about earthquakes. But by the time you read this, we’ll be moving towards the tail-end of February and on to the next set of natural disasters.

I don’t know why (at my age) I’m still surprised at the stupid things people do to put themselves in harm’s way. (I hesitated to use the word ‘stupid’ and looked for synonyms. Microsoft offered these: unwise, senseless, ill-advised, imprudent, thoughtless, irresponsible. Pick one you like.)

Don’t it go to show there will always be a place for risk managers? Although it seems like we are tilting at windmills sometimes, we can use our knowledge, skills and resources to help protect not only our organizations, but also our employees and communities. Even simple steps, like sharing emergency preparation resources with employees, may help save lives and livelihoods. Offering first aid/CPR/AED training to employees is an investment that pays dividends – I’ve yet to go to a class where someone hasn’t said that the training help save the life of a loved one. What a powerful tool we have to offer our colleagues.

OCRIMS offers the chance to network with your peers and share ideas and resources to leverage our collective knowledge for the good of our communities. I encourage you to participate and help become part of the solution.

Check out our upcoming calendar of events for opportunities to network. In addition to our regular monthly meetings, RIMS on the Mall in March, Risk Manager Awareness Week at CSUF in April, and the 23rd Annual Golf Classic in July offer valuable experiences for risk managers of every ilk. We look forward to seeing you at one – or all – of these happenings.

Back to the riddle … did you guess? Every month has 28 days! Make the most of them all.

Sincerely, Diana Rich

TUESDAY, MARCH 12TH:
OCRIMS MONTHLY LUNCH MEETING
VIEWING RISK FROM A COMPLIANCE PERSPECTIVE

Speaker: Richard Miller, Chief Compliance Officer of Hyundai Capital America

Link to register: [http://events.constantcontact.com/register/event?llr=kbpblmeab&oeidk=a07eg41m05nc6318008](http://events.constantcontact.com/register/event?llr=kbpblmeab&oeidk=a07eg41m05nc6318008)

See details on the following page
Tuesday, March 12, 2019
OCRIMS Monthly Lunch Meeting

VIEWING RISK FROM A COMPLIANCE PERSPECTIVE

Speaker: Richard Miller, Chief Compliance Officer of Hyundai Capital America
Time: 11:30 a.m. – Social Gathering/Reception    Noon – Lunch    12:40 p.m. – Program    1:30 p.m. – Adjourn
Where: Center Club, 650 Town Center Drive, Costa Mesa
Cost: $25 for members, $50 for nonmembers with reservation by 4:00 p.m. on Thurs., March 7th
$50 for late reservations/walk-ins. (Walk-ins are not guaranteed a meal.)

Online registration is now available for Chapter events!
Click the following link to go to the registration page, where you can enter your contact information and select the payment method.
Want to go to the head of the line? Pay online, and bring your receipt.
http://events.constantcontact.com/register/event?llr=kbpblmeah&oeidk=a07eg41m05nc6318008

Note: OCRIMS will send a follow-up email regarding registration to addresses pulled from the RIMS Message Center database, and your contact preferences must be set to “Yes” in the database to receive the announcement via email. If you’ve received this newsletter by direct email, you probably have your contact preferences set to “Yes” in the database, but if you want to make sure, follow the simple steps outlined under “OCRIMS Database Management System,” as indicated on the next to last page of the newsletter. Contact Zareen Morrison at (714)376-3756 with any questions regarding the registration process.

OCRIMS is excited about the March meeting!
Ever wondered what risks your company may be exposed to from a compliance perspective? Join us in learning how an organization evaluates its compliance to regulations and identifies potential risks.
Our speaker is the Chief Compliance Officer of Hyundai Capital America.

Richard Miller is the Chief Compliance Officer of Hyundai Capital America. He manages compliance, ethics, and vendor management for the captive arm of Hyundai Motor America and Kia Motors America. Prior to joining Hyundai Capital America, Richard built compliance programs in his role as vice president of compliance and privacy for CoreLogic Inc., a large data and services provider to the financial services industry.

OCRIMS NEW EMAIL ADDRESS

OCRIMS has a new email address, and we’d like you to add it to your “Contacts” list — ocrims@outlook.com. The old Gmail address will remain active for a while, but we encourage you to begin using the new Outlook email address immediately. Thanks for your cooperation!
The idea of the Reverse Reptile Theory is to prevent plaintiff attorneys from using scare tactics on jurors to obtain large jury verdicts. At the OCRIMS February lunch meeting, John Toohey and Rachel Mihai gave an excellent presentation of this tactical approach used by attorneys and defendants. Both John and Rachel, of Bremer, Whyte, Brown & O’Meara LLP, have vast experience successfully representing their clients in such areas as product liability, wrongful death, construction claims, as well as large loss general liability claims. Both are experts at using the Reptile Theory, as well as the Reverse Reptile Theory in litigated cases.

The Reptile Theory was created by David Ball and Don Keenan, a theatrical director and a plaintiff attorney, respectively. The Reptile Theory is implemented in depositions by plaintiff attorneys who ask specific questions to try to trick the deponent into giving the answer that they want. Questioning would go along the lines of, “Would you agree that customer safety is the top priority?” or “Reducing incidents is the most important thing in your business, isn’t it?” The Reptile Theory is based on the concept of a reptilian mind. A neuroscientist developed a theory that part of the human brain is reptilian, which means that when basic life functions of breathing, hunger and survival are threatened, the ‘reptilian’ part of the brain will awaken thoughts of safety and security. Plaintiff attorneys are trying to invoke the reptilian part of a juror’s brain by framing questions to a defendant in such a way to illicit a ‘yes’ response. Plaintiff attorneys can then use these responses against defendants during trial to show that the defendants created an unsafe environment, causing a jury to think that it could just as easily have happened to them so that they punish the defendant by awarding a big verdict at trial. John and Rachel engaged attendees with examples of how such questioning happens during depositions and how defendants, if unprepared, will respond.

In the Reverse Reptile Theory, the same tactic is used but directed at a different target—the plaintiffs. According to John and Rachel, using the Reverse Reptile Theory allows a defendant to show the jury that it did all it could have been expected to do in the given circumstances and the reverse reptile target is the wrongdoer. Examples include, “Sorry for the injury, but we did everything we could under the circumstances to create a safe environment.” As John and Rachel explained in their presentation, in using the Reverse Reptile Theory to answer general questions designed to elicit a “yes” answer, the defendant should instead respond, “It depends on the situation”; “Not necessarily in every situation”; “Not always”; or “Sometimes, but not all the time.”

Attendees enjoyed watching an audience volunteer, Mark Lopez of Petra Risk Solutions, employ the Reverse Reptile Theory to respond to questions posed by Rachel using the Reptile Theory. It was nerve-wracking and entertaining to watch Rachel’s questioning and Mark’s evasive and vague responses. OCRIMS wishes to thank Mark for volunteering to assist in the presentation, and we are grateful to John and Rachel for sharing their expertise!
GORDON ADAMS TO RECEIVE 2019 HEART OF RIMS AWARD

Congratulations go out to 2018 OCRIMS President Gordon Adams, who was recently notified that he had been chosen by the RIMS Member & Chapter Engagement Committee as the 2019 Heart of RIMS award winner! The Heart of RIMS Award recognizes individuals for their volunteer contributions and keeping chapters, and the Society, vibrant and resilient.

The award is given each year in honor of Ron Judd, who served for 22 years as the RIMS Executive Director and proved to be a man of both vision and leadership who understood that the chapters, run by volunteers, are the lifeblood of RIMS. Criteria for receiving the award include: promoting the health of RIMS chapter(s), presenting a positive public image, being a team player, providing leadership, having creativity, and advancing the risk management profession.

Gordon is certainly deserving of the award. He will officially be honored at the RIMS Annual Conference during a luncheon on April 29th. In the meantime, we would once again like to extend our congratulations to Gordon and thank him for his many contributions to our Chapter, RIMS, and the entire risk management community!

OCRIMS ANNUAL GOLF CLASSIC & MORNING WORKSHOP

The OCRIMS Annual Golf Classic is always lots of fun and helps raise money to fund student scholarships at the Cal State Fullerton Center for Insurance Studies. In case you want to start working on your golf game or if you are interested in sponsoring the event, here are the details for this year’s tournament:

Thursday, July 25       Coyote Hills Golf Course in Fullerton

Coyote Hills Golf Course is an award-winning 18-hole, par-70 golf course that features panoramic views of Los Angeles and Orange County. It is considered to be one of Southern California’s best golf courses.

See the following page for more details and registration information!

Here is a link for the tournament: http://events.constantcontact.com/register/event?llr=kbpblmeab&oeidk=a07eg3std57d93772da
OCRIMS 23rd Annual Golf Classic

Thursday, July 25, 2019
Coyote Hills Golf Course

Join us for the adventures of the golf cart Enterprise.
Its 18-hole mission: To explore strange new bunkers,
to seek out new life and new civilizations,
to boldly go where no risk manager has gone before.

Transport here for Details and Registration
http://events.constantcontact.com/register/event?llr=kbpblmeab&oeidk=a07eg3std57d93772da

Title Sponsor: $3,000 Includes 2 foursomes, your company log on the OCRIMS website, program,
newsletter, and recognition throughout the event.

Hole Sponsors $600 Add $300 for course alcohol fee Add $250 for longest, straightest, closest
Breakfast Sponsor - $750 Golf Cart Sponsor - $750 Lunch Sponsor - $750
Cocktails - $750 Putting Contest - $750 Awards Sponsor - $400
Golf Pro Sponsor - $750 Golf Cannon - $750 Goodie Bags Sponsor - $400

Many other sponsorship opportunities available: Email ocrims@outlook.com for info

Star Fleet Academy
Morning Workshop
Registration: 8:00am – 8:30am
Sessions: 8:30am – 10:30am

Golf Classic Registration & Driving Range open at 10:00am
Putting and Skills Contest (open to all) from 10:30am to 11:30am
Launch with Shotgun Start at 11:30am
Cocktails and Dinner begin at 4:30pm
A MESSAGE FROM RIMS PRESIDENT GLORIA BROSIUS

I’m so very proud – and honored – to serve as the 2019 president of RIMS. In the past year, this Society has made significant strides in so many areas. That success is a credit to strong leadership, exceptional volunteers and an engaged risk management community that is focused on advancing the profession.

First and foremost, my goal is to build on the successes of my predecessors and to ensure RIMS’ strategies continue to serve our diverse and global community.

But, that is no easy task. Expectations have never been greater for our organizations. Each day they are challenged to quickly adapt and implement emerging technologies; to proactively address cyber exposures; to brace for political change; to uphold ethical and social standards; among many, many others.

Global business executives are leaning on their risk management teams for enterprise-wide intelligence and dynamic strategies. So, I ask this question: Are we ready to meet these great expectations?

Today’s risk professionals are expected to be strong communicators; to have a global lens; to be aware of the regulatory landscape; to be strategic thinkers and ready to support innovation. From the very beginning, RIMS has been integral in helping me build my risk management career. The Society has shown me the value of mentoring and is responsible for building my personal risk management network. It has shown me the value of collaboration and, at our chapters, has introduced me to local professionals who are just as passionate about this discipline as me. It’s given me access to a wealth of knowledge and content – covering almost every facet of business risks – and has allowed me to apply these best practices within my organization.

While it seems as though risks are becoming more and more complex, preparing for and managing emerging risks is not a new challenge for risk professionals. For many of us, this is an important part of our jobs. And, while each emerging risk might require a different strategy, for decades, risk professionals have continued to access one common resource: each other.

We learn from each other’s experiences, from each other’s successes and from each other’s challenges. Together, we’ve developed best practices, frameworks and processes that have enabled our organizations to turn negative situations into positive ones.

I am excited for the year ahead. My priority as RIMS 2019 President is to ensure that the Society provides a path for the world’s risk management community to meet and exceed these great expectations.
The RIMS California Legislative Delegation welcomes risk managers to participate in a 2-day advocacy event March 12 - 13, 2019 in Sacramento

The California Legislative Delegation is a coalition of the California Chapters of RIMS, representing risk management professionals employed by hundreds of companies and organizations, with the purpose of promoting education, communication and positions on current legislation, and acting as an industry resource for our membership and public officials.

RIMS on the Mall is the opportunity to meet with legislators and staff to introduce RIMS and its message. Delegates are briefed on RIMS’ positions on pending regulation and emerging issues for team visits to their Senators and Assembly members.

Presentations the day before prepare delegates for their visits with updates on a variety of subjects. These speakers are invited for Tuesday, March 12:

- Angei Wei, Chief Deputy Cabinet Secretary, with an update from the Governor’s office (invited)
- Gideon Baum, Principal Consultant, Senate Committee on Labor and Industrial Relations (invited)
- Mark Rakich, Chief Consultant, Assembly Insurance Committee (invited)
- Steve Cattolica, Advocal
- Heather Sanderson, Franco Signor with a CMS update
- Garen Corbett, California Health Benefits Review Program (invited)
- Shawn McNally & Martin Brady with a PAGA update (invited)

An evening mixer will follow Tuesday’s sessions. Stay tuned for details!

Wednesday, March 13, we visit legislators and staff!

Attendance both days is complimentary for RIMS members. Non-members are $75 for both days. Attendees are responsible for travel and lodging, and are encouraged to make hotel reservations early before rooms sell out.

Register Now!
https://events.r20.constantcontact.com/register/eventReg?oeidk=a07efy1b8r61693b4b1&oseq=&c=&ch=

Interested in sponsoring RIMS on the Mall?
Contact Diana.Rich@fbmsales.com or ocrims@outlook.com for information.
RIMS has announced the formation of its Diversity and Inclusion Advisory Council. At its January meeting, the RIMS 2019 Board of Directors approved the addition of the new council and its scope: to continue to identify relevant diversity and inclusion (D&I) goals for the Society to pursue, as well as providing guidance on how best to achieve them.

Chaired by RIMS Ex-Officio Robert Cartwright, Jr., the council will strive to examine policies, programs and services related to D&I activities, develop relevant content, interpret and share D&I benchmarking from both inside and outside of the industry, as well as survey RIMS’ risk professional network to better assess expectations and needs.

“For any diversity and inclusion program to be successful, there has to be a plan with actionable items that’s driven by passionate individuals who share a belief in the value of inclusiveness,” said Robert. “RIMS continues to strengthen its D&I programming and has created greater opportunity for our diverse network to share their experiences. Our council’s goal will be to continue this momentum, build a stronger Society and present new opportunities to engage our global community.”

The Diversity & Inclusion Advisory Council is currently accepting applications for volunteers. The opportunity to join the 12-person council is open to all RIMS members. Those interested in joining RIMS Diversity & Inclusion Advisory Council can visit www.RIMS.org/volunteer.

In late 2018, the then RIMS Diversity & Inclusion Task Force developed the following Vision Statement: **RIMS strives to provide a highly inclusive environment for all identity groups to thrive in the global risk community, and to facilitate and encourage open dialogue for a more inclusive and resilient future.**

Additionally, the Task Force was integral in developing webinars, conference programming, networking opportunities, surveys and establishing important relationships with industry partners who shared similar D&I objectives.
Predicting the future can be both fun and nerve-wracking. On one hand, you can never truly know what the future holds, and if you are wrong you can always chalk it up to chance or unforeseen events. On the other hand, forward-looking thinking is crucial in risk management in order to be prepared for what might be thrown your way. Not all of your predictions will be spot on, but keeping your eyes on the horizon—with brief glimpses in the past to reflect—is key to successful risk management.

If we take a look at how the landscape evolved in 2018, we can get a sense of how organizations should approach risk management going forward. The following are some of the forthcoming challenges facing risk management in 2019:

**Prediction #1: Forward-leaning organizations will use risk management as a competitive advantage.**

While hard to measure, using risk as a competitive advantage continues to swirl within risk management circles. Every industry today is facing some disruptive force from digital transformation or the “new economy”—whether it is a “born in the cloud” digital entry into their market or a digitally-driven shift in products or services. As such, organizations must take risks on new business opportunities and models—especially when it comes to digital initiatives. Today’s market is not for the faint hearted and therefore, taking risks is part of the game.

*What this means for 2019:* We will continue to see organizations engage in risk management conversations and the discussion will shift from operational to strategic risk management. Whether this represents an expansion of operational risk management or a shift to an extensive enterprise risk management strategy depends on the organization. However, those mandated to keep an eye on risk in an organization—CROs, CISOs, COOs, CCOs and others—will continue to be asked tough questions about quantifying risks. At the heart of this discussion is how every organization’s risk management strategy can accelerate their business and be used as a competitive advantage.

**Prediction #2: Compliance regulation and added scrutiny from non-regulators will disrupt long-term strategic planning.**

Regulators upped their game in 2018 and we also saw a rise in data privacy scandals and issues—some triggered by public outcry—that have subjected companies to new levels of scrutiny. However, the topic of third party risk remains a major discussion point for all organizations.

*What this means for 2019:* The winds of political change will persist, and organizations and regulators will adjust as necessary. Look out for talk of trade wars, supply chain disruptions, and other shifts that could derail long-term strategic plans. Simultaneously, regulators and consumers alike will continue their press on organization’s risk and compliance practices. Social movements, investigative journalists and a host of external (and internal) watchdogs add additional layers of scrutiny.

(article continues on next page)
Prediction #3: Data will be at the crux of risk management.

Data continues to be the new business x-factor as organizations consider “What can we do with the data we have? Can we drive revenue? Can we lower costs?” However, the opportunity of what data can hold for an organization also adds to the risks posed to—or by—that data. Data breaches and data misuse continue to put a damper on unlocking the full potential of this new “currency.”

What this means for 2019: According to PricewaterhouseCooper’s 21st Annual Global CEO Survey, cyber threats have surpassed regulation as the main concern for those C-suite executives surveyed, and data is the main target of cyberattacks. The inherent nature of digital business involves understanding the data and cyber threats. Privacy requirements, such as GDPR, should add more momentum on the path toward data-centric risk management.

Prediction #4: Coordinated incident response will become a business priority.

The year 2018 had its share of self-imposed, headline-grabbing disasters like data breaches and corporate failures. Unfortunately for the companies involved, the pain of those events impacted not only their reputations but reverberated across their culture. The jury is still out on how well those companies bounced back, but it became clear that every organization should have a strong crisis management plan in place.

What this means for 2019: These situations highlight the need for coordinated incident response, regardless of the source of the incident, across organizational functions. Managing an incident from initial identification through the PR blitz will become a fundamental need. Aligning functions and working through a very broad range of scenarios—from a security incident to an executive slip-up—will require risk professionals to stretch their imaginations to help their organization prepare for the next crisis.

Prediction #5: Traditional security and risk protocols will fail to keep up.

As an industry, one of the new challenges we are facing is that the security and risk functions within our organizations are struggling to keep up with accelerated business operations. Even more, the lines that used to separate traditional cybersecurity and core risk functions are becoming increasingly blurred.

What this means for 2019: Agile development is not just for IT anymore, but a core business strategy. An annual risk assessment will no longer cut it because a security review designed for a waterfall product lifecycle will not mesh with these new DevOps methodologies. These shifts will place strains on traditional approaches to security and risk, and cause ripple effects in skills gaps, process inefficiencies and data gaps.

In short, 2019 should be the year of retooling for your risk and security program. That does not mean throwing away all your old tools, but rather sharpening the tools you have and preparing them for the future. It also means retooling your skills and resources, and redefining how you see, talk about and decide which risks to take.

EMPLOYMENT OPPORTUNITIES

OCRIMS is happy to list employment opportunities that are of interest to professionals involved in the field of risk management. To save space in the newsletter, we provide a summary description and contact information for each available position. If you want a full job description for any of the positions listed below, visit the OCRIMS website—www.ocrims.org—and click on the “Job Opportunities” page. Once you are on the “Job Opportunities” page, click the link for a full job description for the position(s) for which you are interested.

LIABILITY CLAIMS MANAGER—The Irvine Company is looking to hire a Liability Claims Manager that will primarily analyze, review and adjust general liability and pollution claims. In addition, he/she will manage and train one claims adjuster. Other duties will include, but not be limited to, handling complex litigated claims and preparing and presenting monthly and quarterly reports to all business units. To apply for this position, use the following link: https://careers.irvinecompany.com/job/Newport-Beach-Mgr_%2C-Claims-CA-92660/528342500/

RISK MANAGER—The University of California, Irvine is looking to hire a Risk Manager to oversee the General Liability, Auto Liability, Employment Liability and Property Self-Insurance programs. In addition, the Risk Manager will handle the investigation of claims and litigation with all campus personnel, outside attorneys, and third-party investigators, and oversee the preparation and collection of information related to litigation against the UC Regents. To apply for this position, use the following link: https://staffing2.hr.uci.edu/CSS_External/CSSPage_JobDetail.ASP?T=20180912150540&

DIRECTOR OF RISK MANAGEMENT—International Line Builders in Corona is looking to hire a Director of Risk Management to be responsible for the overall planning, organizing, and execution of all Risk Management functions of the company. The person who assumes this position will develop and coordinate the safety and occupational health components of personnel, materials, and equipment; investigate any incidents that occur on company property or involve company personnel or projects; and maintain effective risk-management and loss-control systems. To apply for this position, use the following link: https://jobs.mdu.com/PositionDetail.aspx?ID=17673

CLIENT ADVOCATE—A top-rated P&C insurance company in Orange County is looking to hire a client advocate with experience in workers’ compensation. The person who assumes this position will engage both the client and broker in an influential, peer-to-peer manner to ensure risk management conversations and services have a positive impact. He/she will work closely with “C-suite” decision-makers as well as a Service Team responsible for aligning with the broker and client to help ensure that all parties continuously focus on a common set of shared goals. To apply for this position, contact John Lambert at Genesis Resources – (214)389-7316.
EMPLOYMENT OPPORTUNITIES (cont.)

DIRECTOR OF RISK MANAGEMENT—HCP, Inc., a real estate investment trust, is looking to hire a Director of Risk Management in Irvine. He/she will be responsible for the corporate insurance program. Specific job duties will include providing due diligence on risk issues associated with acquisitions, managing property and liability claims, reviewing leases contracts relative to insurance and indemnity issues, overseeing property and liability loss control, dealing with brokers, third-party administrators and other service providers regarding claims and cost issues, developing the corporate insurance budget as well insurance cost/claim allocations, and managing the captive insurance company. To apply for this position, use the following link: http://www.hcpi.com/inside-hcp/careers

DIRECTOR OF FINANCIAL RISK & INSURANCE—Children’s Hospital of Orange County is looking to hire a Director of Financial Risk & Insurance to develop and implement risk management/insurance service plans, policies, systems and controls that protect the organization’s assets and achieve financial objectives. The person who assumes this position will oversee the design and implementation of a cost-effective claims management program as well as direct the activities of a risk-retention group and serve as point person for the self-insured workers’ comp. program. To apply for this position, use the following link: https://choc.wd5.myworkdayjobs.com/en-US/Careers/job/Main-Campus---Orange/Director-Financial-Risk---Ins_R-11620

WORKERS’ COMPENSATION CLAIMS MANAGER—Everest Insurance Company in Orange has an opportunity for an experienced claims professional to fill a claims-adjuster position. The ideal candidate will possess the ability to oversee TPA-handled workers’ compensation claims, ensuring compliance within Everest’s best practice standards, industry best practices and specific service instructions. Job duties will include analyzing claims metrics, including reserve accuracy, productivity and expense management; developing action plans to address result deficiencies; and conducting meetings with TPAs to discuss trends and claims-handling concerns. To apply for this position, use the following link: https://sjobs.brassring.com/TGnewUI/Search/home/HomeWithPreLoad?partnerid=25713&siteid=5365&PageType=JobDetails&jobid=1499204#jobDetails=1499204_5365

RISK MANAGEMENT INSURANCE AWARENESS WEEK

Gamma Iota Sigma at Cal State Fullerton is hosting a week-long event focusing on risk management, scheduled for April 8-12. The event will feature risk managers as guest speakers as well as a panel discussion involving OCRIMS members to benefit students of CSUF’s Center for Insurance Studies. See the flyer on the following page. OCRIMS has also created a link to sign up for the all-day activities of April 10: http://events.constantcontact.com/register/event?llr=kbpblmeab&oeidk=a07eg466h1p5a66a952
RISK MANAGEMENT INSURANCE AWARENESS WEEK

Guest Speakers: 4.08.19 to 4.12.19

ALL DAY EVENT: APRIL 10, 2019

- 11:30pm - 2:30pm: Courtyard Risk Management Exposition
- 5:30pm - 8:00pm: Meet Risk Managers

For more information, please contact the Center for Insurance Studies
Phone: 657-278-2045; Email: cis@fullerton.edu
You might have resolved to tidy up some processes and press the “reset” button on your risk register in the new year. Whether you’ve started a new position, want to improve your company’s operations or just overhaul your existing register, the basic foundations are out there.

Demonstrating their altruistic nature, many RIMS members have been offering their insight to those seeking suggestions – even going to far as to send their Excel sheet registers. Here are some criteria for your X and Y axes, culled from the OPIS network and existing resources on Risk Knowledge. While they are by no means a finite list, they can act as building blocks for your new template or register.

1. **Exposure.** Define the imminent or possible risk event. Examples could be a data breach or earthquake.

2. **Risk Category.** Itemize by who or what was affected by the exposure. Employees, property, locations, and systems are some examples. If the exposure was public-facing, be sure to include your customers and shareholders.

3. **Cause of Loss.** In addition to simply entering the risk origin, also detail whether it was on the radar or completely unforeseen. You might choose to add subcategory (or row) if necessary to document the specifics.

4. **Consequences** (Primary and secondary). While many exposures impact the bottom line, it might also include damages to systems, infrastructure, and absences. There are other consequences that are tougher to quantify, such as reputation and employee morale. Subcategories for secondary (and tertiary, and possibly beyond) might be necessary.

5. **Target Risk Level.** Driven by each company’s risk appetite level, the target risk level should be the mitigated level. “For example, risk appetite for strategic can be 4 (out of 5), operations 3 and safety 2,” wrote one member on an OPIS thread. “Therefore, any risk should be mitigated to the acceptable risk appetite level within each risk category – hence, a safety risk of 4 needs to be mitigated to a 2 level.”

6. **Expected Losses and Gains.** Establish value to the projected outcome. There is certainly a downside risk to natural disasters, particularly where injuries, casualties, and property damage are concerned. But not all risks will be negative; selecting a new cybersecurity system, for example, may have costs but also estimated savings.

7. **Assignee.** Just because you are the risk manager does not mean you are responsible for solving all the problems or having all the answers to each risk. A data breach would typically be assigned to the IT leader. However, depending on the size and structure of your organization, you might be the de facto authority on certain exposures, such as emergency preparedness and natural disasters. In those cases, enter your own name and get ready to act.

As stated earlier, these qualities are just starting points as you build your register – you should customize it to your organization and personal preferences.

When reflecting upon the makings of the risk register, one member said that the most critical issue was not the format, but rather “the dialogue that surrounds the register,” adding that “the discovery and discussions were what made that part of the ERM activity useful. Of course, having a nice means of communicating it makes it easier to focus the dialogue.”
CALL FOR PROPOSALS

RIMS is pleased to announce a call for proposals for the NextGen Forum, taking place in New York City, on June 14

The NextGen Forum is designed to engage and educate rising risk professionals, most of whom are in their mid-twenties to mid-thirties. Thanks to the world-class risk management sessions and networking available at NextGen, attendees will be able to shift their careers into a higher gear.

Proposals should describe education sessions—designed with an early career audience in mind—that accomplish at least one of the following:

- Describe and teach risk management best practices.
- Explain complicated insurance or risk finance theories or tools.
- Enhance the soft skills needed to navigate corporate structures and politics, with an eye on championing risk management.

Proposals that hit at least one of these areas will have an advantage. That said, RIMS does not discourage proposals that are “off the beaten path,” as long as they will benefit rising risk professionals.

Important additional information:

- There is a maximum of two (2) speakers for lecture-style presentations.
- There is a maximum of three (3) panelists plus one (1) moderator for panels.
- Sessions that include a practicing risk manager will be given preference.
- Proposals must include learning objectives/takeaways that risk managers can immediately use in their jobs and careers.

Deadline and How to Submit

Please submit your proposals by March 1, 2019. The agenda for the event will be set by the end of March.

Please send your proposals to content@rims.org. Include a one-page description and outline of your proposed session in an attached Word document. Proposals must include:

- Session title and short (one paragraph) description.
- List of learning objectives/takeaways.
- Speaker names, titles, email addresses and organizations.

Submissions that do not provide the above information will not be considered.
The RIMS External Affairs Committee has issued a new Legislative Review discussing the challenges risk professionals may face regarding the cannabis laws in the United States.

Available exclusively to members, *The Risk Management Implications of Conflicting Federal and State Cannabis Laws* is designed as a resource for risk professionals representing cannabis businesses, as well as landowners and landlords who often face a range of issues as a result of the disconnect between state and federal cannabis laws.

The sale, possession and use of marijuana has been fully and partially decriminalized in many states, but is still federally recognized as a “Schedule I Narcotic” under the Controlled Substances Act. This has led to conflicting interpretations of the law and unwittingly put many companies at risk of breaking the law.

“The members comprising our external affairs committee have been monitoring the developments related to cannabis for years,” said Whitney Craig, RIMS Government Affairs Director. “There are few absolutes when it comes to cannabis in the United States, but the review provides a concise guide to help members navigate through the challenges posed in this evolving industry.”

The review discusses:

- how and when to navigate between state and federal laws.
- the risks of a marijuana business opening a bank account.
- what types of businesses are subject to federal drug raids.
- how these laws and risks impact residential and commercial owners.
- insurance resources.

“Until the Controlled Substances Act is amended to remove marijuana as a Schedule I Narcotic, there is always some risk that shifting political winds or other factors in the area where the business is located may result in prosecution, even where marijuana has been legalized or decriminalized,” the report states. “Careful due diligence and legal advice from counsel familiar with this area of law is always a wise choice.”

The report is currently available exclusively to RIMS members. To download the report, visit RIMS Risk Knowledge library at [www.RIMS.org/RiskKnowledge](http://www.RIMS.org/RiskKnowledge).
Developing a solid crisis management plan is an essential part of any company’s risk mitigation strategy. But according to the 2018 Crisis Management Benchmarking Report by Morrison & Foerster and Ethisphere, many executives lack confidence in the effectiveness of their organization’s plan.

The report polled senior executives in ethics, compliance, legal, communications and risk functions and found that 66% of respondents were only “somewhat” or “minimally” confident in the utility of their plan in an actual crisis.

To increase confidence levels, the report noted three trends among those who said they were “very confident” in their plans that should inform best practices. First, companies were more likely to have greater confidence when they benchmarked their plans against prevention and regulatory compliance best practices on at least an annual basis. Second, almost all confident companies have a formal, documented crisis management team. Third, confident companies conduct crisis response drills on key risk areas at least once a year.

To register for this webinar, use this link: https://www.pathlms.com/rims/webinars/4617
RIMS audio podcasts provide quick and helpful insights and practical, easy to implement ideas on various topics and issues important to risk managers. Here are some of the available free podcasts:

**Podcasts**

**Captives in Today’s Environment**
There are a variety of reasons for forming captives. This podcast shares insights on what to take into account when considering forming a captive as well as the role of captives and expanded use in today’s changing markets.

**Speakers:**
- **Mark E. Morris**, Senior Vice President, Lockton Companies
- **Frank W. Strenk**, Senior Vice President of Risk Management, Lockton Companies

**Getting the Most from Your Case Management Investment**
Medical and disability case management services can improve outcomes – but only if they are managed effectively. This podcast explores the most effective methods of engagement to ensure that the appropriate services are requested, that unnecessary services are avoided, and that the case manager selected has pertinent expertise.

**Speakers:**
- **Elise M. Farnham**, CPCU, ARM, AIM, CPIW, Illumine Consulting
- **Debbie Smith**, M.Ed, CRC, CVE, CCM, CorCase Mgr, Vocational Dir, CorVel Corp

**The Importance of Managing Project Risks**
This podcast focuses on risk management tools and techniques for any project or risk manager to manage the risks associated with any type of project. Managing project risks will bring projects under control, save money, improve quality and drive company revenue. Risk and project managers will be seen as leaders in delivering quality and cost benefit projects.

**Speaker:**
- **Kristen Drobnis**, CBCP, PMP, CSOX, CGRCM, CGRCM-IT, SVP Risk Management, MassDevelopment

**Podcast Series**

**Business Continuity Management**
In this five-part series Mike Keating, and special guests explore business continuity management (BCM) and how it relates to issues facing today’s risk managers.

**Speakers:**
- **Michael Keating**, Managing Director, Doulos Business Consulting
- **Stan Johnson**, Managing Director, Insurance Claims Consulting, Navigant Consulting
- **Dave Gustavson**, Director, Disputes and Investigation Practice, Navigant Consulting

**D&O Issues**
In this three-part series, Geoffrey Fallon and Priya Cherian Huskin dicuss some specific D&O issues and how they relate to issues facing today’s risk managers.

**Speakers:**
- **Geoffrey Fallon**, Senior Vice President, Risk Audit LLC
- **Priya Cherian Huskins**, Senior Vice President, Woodruff Sawyer & Company

https://www.rims.org/education/podcasts/Pages/default.aspx
With RIMS on the Mall scheduled for March 12-13 in Sacramento, it seems like a good time to provide some information about how our state is governed.

The California State Legislature is a bicameral legislature consisting of a lower house, the California State Assembly, with 80 members, and an upper house, the California State Senate, with 40 members.

Both houses of the Legislature convene at the California State Capitol in Sacramento. The city of Sacramento has been our seat of government since 1854.

The California State Legislature is one of just 10 full-time state legislatures in the United States.

The first Californian State House was originally a hotel in San Jose owned by businessman Pierre “Don Pedro” Sainsevain and his associates in 1850.

Members of the Assembly are elected from 80 districts and serve two-year terms. All 80 Assembly seats are subject to election every two years. Members of the Senate are elected from 40 districts and serve four-year terms. Every two years, one half of the Senate (20 seats) is subject to election, with odd-numbered districts up for election during presidential elections, and even-numbered districts up for election during midterm elections.

In 2012, voters approved Proposition 28, which limits legislators to a maximum of 12 years, without regard to whether they serve those years in the State Assembly or the State Senate. Legislators first elected on or before June 5, 2012 are restricted by the previous term limits, approved in 1990, which limited legislators to three terms in the State Assembly and two terms in the State Senate.

The most sought-after legislative committee appointments are to banking, agriculture and insurance.

A bill is a proposal to change, repeal, or add to existing state law. An Assembly Bill (AB) is one introduced in the Assembly; a Senate Bill (SB), in the Senate.

Bills are designated by number, in the order of introduction in each house. For example, AB16 refers to the 16th bill introduced in the Assembly. The numbering starts anew each session.

The legislative procedure begins when a Senator or Assembly Member decides to author a bill. A legislator sends the idea for the bill to the California Office of the Legislative Counsel, which drafts it into bill form and returns the draft to the legislator for introduction.

After introduction, a bill goes to the rules committee of the house, which assigns it to the policy committee appropriate to the subject matter, for its first hearing.

A second reading on the floor of the house happens when a bill is recommended for passage.

An ordinary bill needs a majority vote to pass. An urgency bill or a bill with tax increases requires a two-thirds vote.

Each bill that is passed by the Legislature and approved by the Governor is assigned a chapter number by the Secretary of State. These chaptered bills are statutes, and ordinarily become part of the California Codes. Ordinarily a law passed during a regular session takes effect January 1st of the following year.
CONTACT PERSON FOR EMPLOYMENT OPPORTUNITIES

Arpi Rubenyan is the contact person for employment opportunities. If you have information or questions regarding employment opportunities, contact Arpi at (714)438-3277. With sufficient notice, OCRIMS will print relevant job openings in the monthly newsletters.

ARTICLES FOR THE NEWSLETTER

Share your creative solutions, ideas, etc. with the risk management community by contributing an article to the OCRIMS newsletter. Articles need to be submitted to Vaughn Shelton by the 10th of each month to be considered for publication. To submit an article, please email Vaughn at vaughnzx6r@gmail.com. Don’t be shy; we’d love to hear from you!

GET INVOLVED WITH OCRIMS IN 2019!

OCRIMS DATABASE MANAGEMENT SYSTEM

OCRIMS maintains its contact database through the RIMS Message Center. To stay abreast of the happenings in the OC, make sure that you are registered through the RIMS Message Center, that your RIMS profile is up to date, and that you have selected your desired preferences. You do not even need to be a member of RIMS to take advantage of this great tool.

Here’s the link: http://www1.rims.org/eweb/DynamicPage.aspx?webcode=verify. The Chapter affiliation is at the very bottom, so be sure to choose OCRIMS.

HOW TO CHANGE YOUR RIMS PROFILE—Log onto www.rims.org and scroll down at the Membership tab. In the category that says “My RIMS,” click on “My Contact Information.” On the information page, click “Edit.” At this point if you have not already logged into your RIMS account, it will ask you to login. Then update your information and click “Save.” It’s that easy!

Remember that OCRIMS provides ideal opportunities for you to stay at the forefront of risk management, and networking is a key component, as is remaining informed on what’s happening in our industry—the Message Center allows you to do that. If you have any difficulty with the RIMS Message Center, please contact dianarich@earthlink.net.

UPCOMING MEETINGS & EVENTS

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<thead>
<tr>
<th>OCRIMS Calendar</th>
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<tr>
<td>March 12, 2019</td>
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<tr>
<td>Viewing Risk from a Compliance Perspective</td>
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<td>Speaker: Richard Miller, Chief Compliance Officer of Hyundai Capital America</td>
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<td>Location: The Center Club in Costa Mesa</td>
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<td>See details in this newsletter</td>
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<tr>
<td>March 12-13, 2019</td>
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<tr>
<td>The Focus Will Be California Legislative Issues</td>
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<tr>
<td>Meet with State legislators and key staff members</td>
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<tr>
<td>Location: Sacramento</td>
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<td>April 28-May 1, 2019</td>
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<tr>
<td>More than 160 educational sessions,</td>
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<tr>
<td>Location: Boston, Massachusetts</td>
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<td>July 25, 2019</td>
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<tr>
<td>Space: The Final Fairway</td>
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<td>Coyote Hills Golf Course</td>
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<td>See flyer in this newsletter for full details</td>
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Risk and Insurance Management Society, Inc. - Orange County Chapter

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Foundation Building Materials, LLC
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Charles Vu
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Committees

Bylaws and Parliamentarian
Stewart Smith (see “Directors” above)

Professional Community Outreach
Jennifer Mauritzen (see “Directors” above)

Committees (cont.)

Chapter Recognition, Education
Charles Vu (see “Directors” above)

Employment, Communication
Arpi Rubenyan
C.J. Segerstrom & Sons
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Executive Sponsorship
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Diana Rich (see “President”)

Membership
Tracey Matthews (see “Directors” at left)

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Vaughn Shelton
Happy-2-Oblige Writing/Editing
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Programming
Steve Tomeo (see “Directors” at left)

DON’T FORGET!

MARCH 12TH – OCRIMS MONTHLY LUNCH MEETING

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